



vizient Viziont Dependent Eligibility Partner
Awarded Supplier

Consova Has Saved over **\$100 Million** for Vizient hospitals. How can we help your members?

As the leading provider of **Dependent Eligibility and Other Coverage Verification**, Consova is positioned to assist all members in the reduction of their employee health care benefit costs by as much as **12%**.

Dependent Eligibility Verification (DEV)

Each year employers of all types unknowingly cover ineligible dependent on the company's health plans. This costs substantial dollars and generates tremendous risk exposure for the organization. Consova has a process that will verify the eligibility of each dependent enrolled and often identifies 5-8% of the dependents as ineligible. With an average cost per dependent of \$4,500 (Spouse/Child) the savings is often significant.

Other Coverage Verification (OCV)

Many hospitals are implementing working spouse provisions, such as spouse surcharges or exclusion/carve out rules, within their plans to help manage costs. Basically, employees whose spouses have coverage available through their employer are required to pay a surcharge, or in some cases these spouses are dropped all together.

Most employers only rely on the honor system to determine who should participate. Typically, 10-20% of the spouses enrolled are identified as having available coverage.

Case Example:

A hospital with 1,200 employees and 2,500 dependents (1,000 spouses and 1,500 children) with an average cost of a child at \$1,500 and a spouse at \$5,000.

(Working Spouse Provision-Exclusion)

Projected Savings								
	# Audited	# Ineligible	% Ineligible	DEV Savings	% Converted to WSR	Spouses Converted	WSR Savings	Projected Savings
Spouses	1,000	69	6.9%	\$345,000	20%	200	\$1,000,000	\$1,345,000
Children	1,500	102	6.8%	\$153,000	N/A	N/A		\$153,000
Total	2,500	171	6.8%	\$498,000				\$1,498,000

\$1.4 million is equivalent to nearly \$75 million in top line revenue. Assumes a 2% margin.

Take the Next Step: Use our [SAVINGS CALCULATOR](#) for an analysis you can share with your member